

Clients transferring business between third party suppliers



The market in outsourcing services in many areas is mature but in recent years a wider variety of services have been offered. In addition with more services and more providers there are an increasing number of contracts coming up for renewal or review. As a result there will be more transactions taking place where a client company decides that it wishes to change provider for all or some of the services it receives. This poses certain issues where we as independent advisors can add value to all parties in the transaction. For example, certain service providers will have areas where they are not prepared to, or may even be prohibited from, sharing information. Acting independently we can ensure that the transaction itself and transfer of information works smoothly and efficiently for the client company and service providers, managing any disputes or issues that may arise. In addition many client companies may not have the skills in-house, or enough of them, to manage the conversion and keep the business as usual running efficiently particularly in a climate where staffing levels are being reduced or expertise may be transferred to the supplier company. Our expert practitioners can take that strain away from the client company employees

but we will ensure that we pass on our experience to the client company during the process. We are also able to offer an interim management capability to assist with the conversion or the management of the business as usual functions should that be required.

Our People

- [Nick Alford](#)
- [Mark Child](#)
- [David Morrey](#)
- [Shourik Chatterjee](#)
- [Katharina Jelly](#)

White Papers

- [Fund Management Outsourcing](#)
- [It's the "P" Word Stupid!](#)
- [Asset Management Component - Outsourcing the Next Wave](#)
- [Financial Services Outsourcing](#)
- [Non-Financial Services Outsourcing](#)
- [Third Party Data Breaches - Out of Sight, Out of Business](#)

Case Studies

- [Third Party Data Centre Outsource Due Diligence](#)
- [Data Privacy Third Party Assessments](#)